

AGN. NO. _____

MOTION BY SUPERVISORS ZEV YAROSLAVSKY AND
MICHAEL D. ANTONOVICH

May 1, 2012

On February 15, 2007, the Board approved an Ordinance creating the Transitional Job Opportunities Preference (TJOP) Program to support nonprofit entities that provide homeless individuals and the long-term unemployed with the work experience and job skills necessary to succeed in the workplace. Due to the need for increased supervision, counseling and training, nonprofits providing transitional employment incur higher overhead costs than other businesses. As a result, they are at a competitive disadvantage in obtaining County contracts. To help address this gap, the TJOP program provides qualifying nonprofits with a five percent cost preference under a purchase order or contract with the County.

Another Ordinance, adopted by the Board on July 23, 2002, created the Local Small Business Enterprise (LSBE) Preference Program to provide a five percent cost preference for local small businesses competing for County business. Recently, based on our motion of July 19, 2011, the Board increased the cost preference from five to eight percent to generate more interest among local small businesses, and thus, support our economy at minimal cost to the County.

MOTION

MOLINA	_____
RIDLEY-THOMAS	_____
KNABE	_____
ANTONOVICH	_____
YAROSLAVSKY	_____

To ensure parity between nonprofit entities providing transitional employment benefits and local small businesses in the County's solicitation and award processes, the TJOP preference should be increased to eight percent to be consistent with the LSBE Preference Program.

WE, THEREFORE, MOVE that the Director of the Internal Services Department work with County Counsel to:

- Prepare an amendment to the Transitional Job Opportunities Preference Program Ordinance to increase the cost percentage afforded to nonprofit entities that provide transitional job opportunities from five to eight percent in solicitations for County contracts or purchase orders;
- Return to the Board with the amended Ordinance for approval within 30 days; and,
- Develop implementation instructions for County departments to implement the program change(s) by August 1, 2012.

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